

Pop quiz! Test your tax knowledge



Disclaimer

While we hope you'll find this discussion helpful, this session is for informational purposes only and is not legal or tax advice.

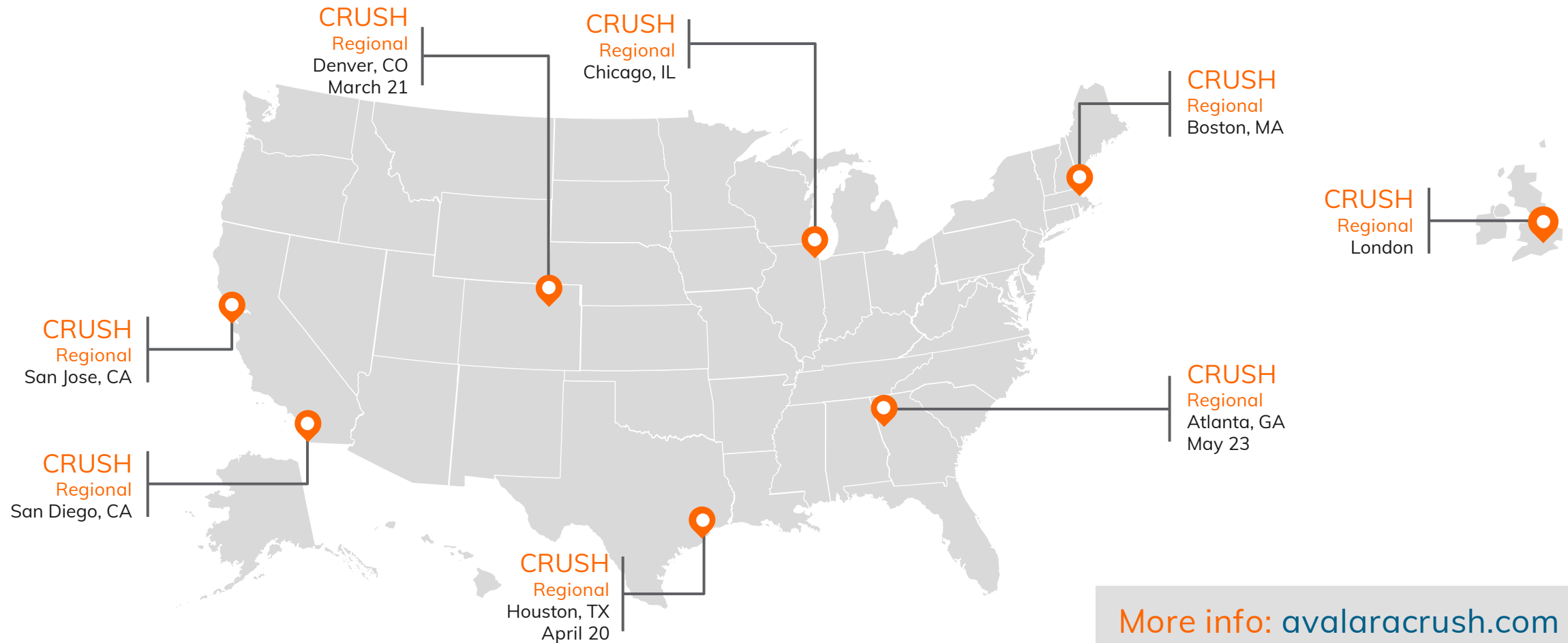


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Join us in-person



More info: avalaracrush.com

Meet your presenter



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Avalara

Brian specializes in Avalara Tax Research and provides training and support to customers in search of answers to their sales and use tax questions. He has 40 years of experience in the IT industry and he was previously at Transaction Tax Resources, which was acquired by Avalara in 2020.

Agenda

- 1 > About Avalara Tax Research
- 2 > Find answers to some of your toughest tax questions
- 3 > Learnings & takeaways
- 4 > How to take advantage of the Avalara Tax Research free trial
- 5 > Q&A

Avalara Tax Research

What is Avalara Tax Research?

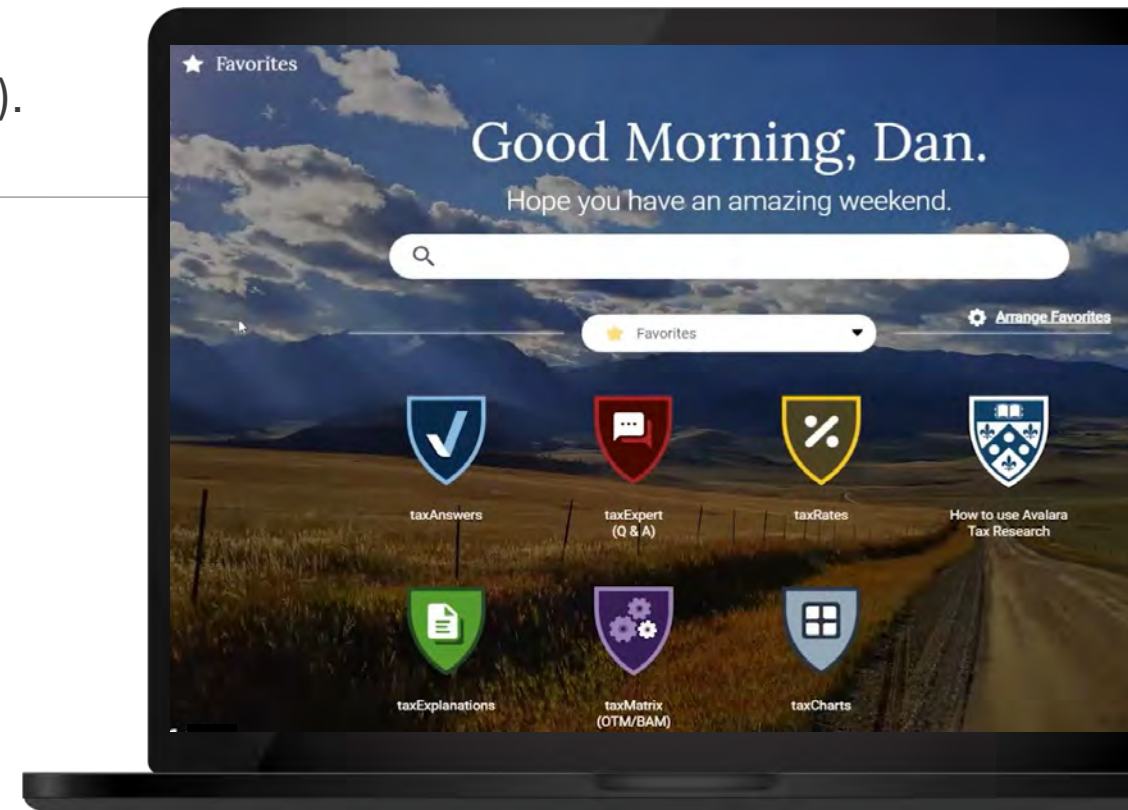
Avalara Tax Research (ATR) is a content platform that provides comprehensive indirect tax research explained in plain language to save you time and reduce non-compliance risk.

What is TTR?
Is it the same
as ATR?

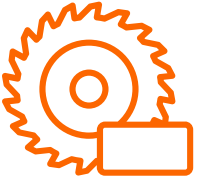
Transaction Tax Resources (TTR) was bought by Avalara in 2020. The product is now called Avalara Tax Research (ATR).

Is it included
in AvaTax?

No, Avalara Tax Research is not included in AvaTax. It is an add-on and can be bought separately.



Question #1



QUESTION #1

A company sells marble countertops and uses waterjet cutting to reshape or resize slabs of marble for its customers.

The company buys and uses garnet for the waterjet cutting process – and they are being charged taxes on this purchase. The company has plants in Colorado and California.

In this instance, is the garnet taxable?



Question #2



QUESTION #2

A band is about to tour in Colorado, Kansas, and London, England. They plan to sell merchandise at each of the venues. They only plan on selling hats and posters.

How can we find out the tax that they need to collect in Colorado and in Kansas? In London, England?



Question #3



QUESTION #3

Baskets O' Gaskets manufactures gaskets in Georgia. The gaskets are purchased by a reseller in Colorado. The reseller sent Baskets O' Gaskets a resale exemption certificate.

What does Baskets O' Gaskets do?



Question #4



QUESTION #4

An advertising agency is working on a campaign for a client in Seattle. The campaign includes only online advertisements.

How should the agency tax the client for the ads?



Learnings

Learnings and takeaways

Avalara Tax Research



Saves time with explanations and easy-to-find, simple answers



Reduces the cost of manual research and outsourcing. Gets tax people out of the office at time at the end of the day



Eases manual tracking of taxability history



Increase confidence in your tax decisions

Avalara Tax Research product tiers



Avalara Tax Research Essentials

- Comprehensive, up-to-date sales and use tax research library



Avalara Tax Research Standard

- Comprehensive, up-to-date sales and use tax research library
- Robust tax Q&A database
- Access to tax researchers who will answer specific tax questions



Avalara Tax Research Premium

- Comprehensive, up-to-date sales and use tax research library
- Robust tax Q&A database
- Access to tax researchers who will answer specific tax questions
- Create tax matrices

The Avalara Tax Research free trial

More on the Avalara Tax Research free trial

Get a two-week free trial of
Avalara Tax Research

- Offer valid for companies incorporated in the United States or Canada only. Current Avalara Tax Research and TTR customers are not eligible for this offer. Trial period begins at the time of sign-up.

[Click here to sign up](#)



Questions

Upcoming events

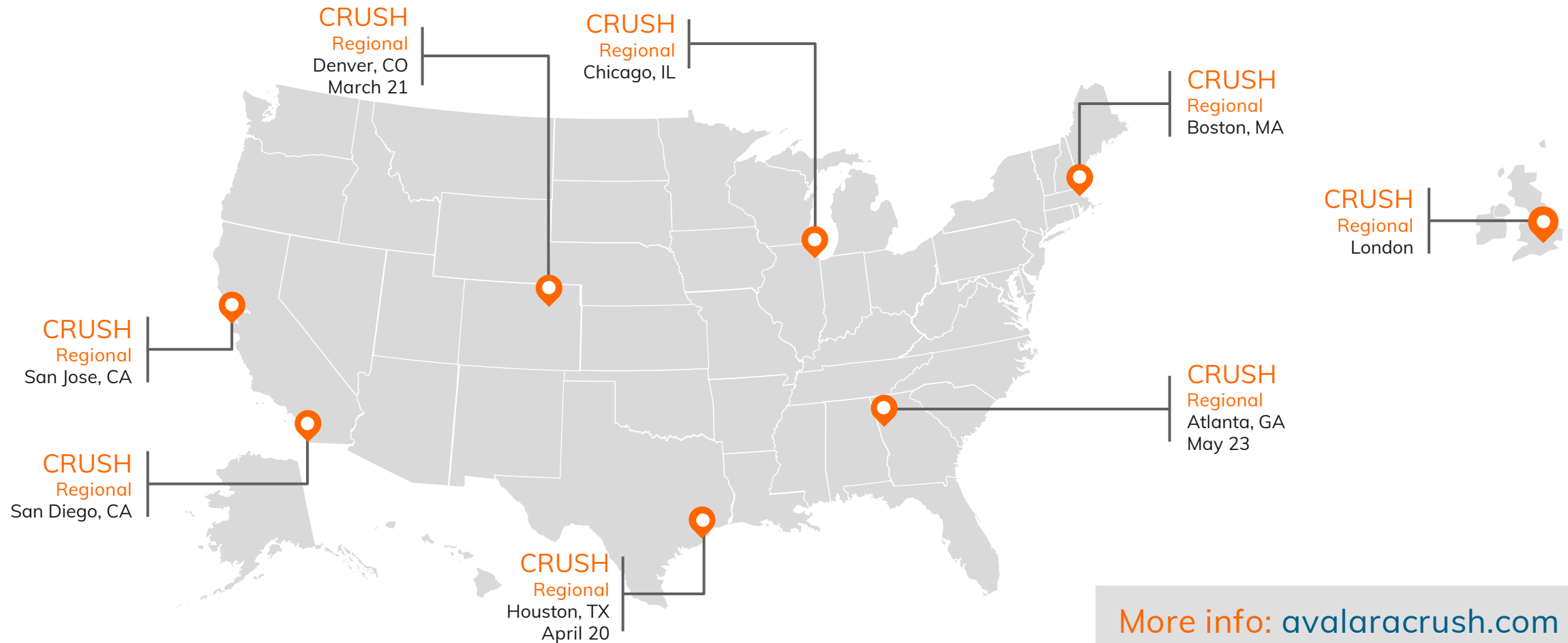
avalara.com/webinars

Webinars

- 3/15 How to attack an audit. 1 CPE credit.
- 3/23 The 2023 tax trends and changes that retail customers should know. 1 CPE credit



Join us in-person



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Tax compliance done right