

## Tax compliance done right.

The rise of digital commerce and international trade, coupled with constantly shifting taxation and reporting obligations imposed by the global patchwork of local, regional, state, and national taxing authorities, has created a tremendously complex and onerous compliance burden for businesses of all sizes. Avalara’s mission is to provide solutions for this challenge, allowing companies to focus on their core operations. We provide a leading suite of cloud-based solutions designed to improve accuracy and efficiency by automating the processes of determining taxability, identifying applicable tax rates, determining and collecting taxes, preparing and filing returns, remitting taxes, maintaining tax records, and managing compliance documents.



**4,800+**

Employees worldwide



**15**

Offices, in the United States, Europe and Asia



**2004**

In operation since 2004.  
Founded on Bainbridge Island, WA

## Solutions

Avalara’s Compliance Cloud delivers transaction tax compliance automation services to businesses of all sizes.



Tax calculation

**39.6B+**

AvaTax API calls processed in 2022



Tax Document management

**31M+**

Documents managed in 2022



Transaction tax returns

**5.2M+**

Returns filed in 2022

Avalara delivers tax compliance in real-time to more than **30,000** customers with more than **1,200** signed partner integrations designed to link to business applications used for accounting, ERP, e-commerce, POS, recurring billing, and CRM systems.

## Management



**Liz Armbruster**  
EVP, Customer and Compliance Operations



**Kimberly Deobald**  
EVP and Chief Revenue Officer



**Danny Fields**  
EVP and Chief Technology Officer



**Jayme Fishman**  
EVP and GM Indirect Tax



**Tim Gaylor**  
EVP and Chief Security Officer



**Ee Lyn Khoo**  
EVP and Chief People Officer



**Jay Lee**  
EVP and Chief Marketing Officer



**Scott McFarlane**  
Co-founder and Chief Executive Officer



**Ross Tennenbaum**  
EVP and Chief Financial Officer