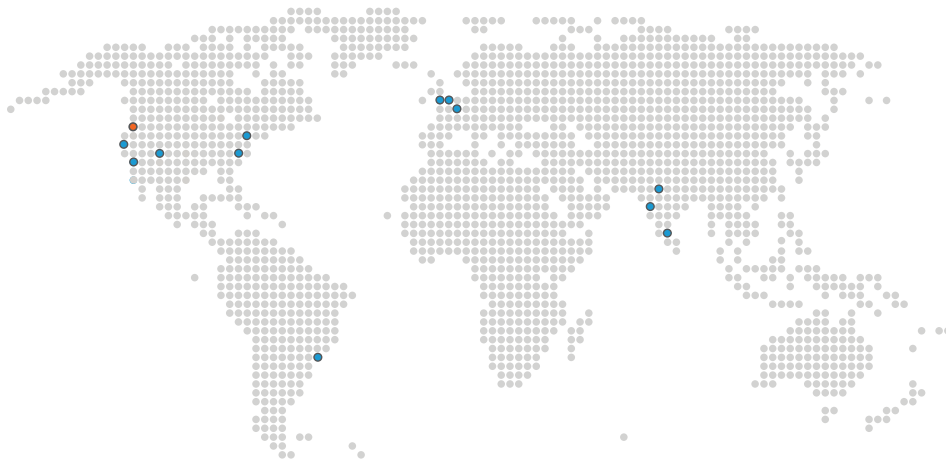


Tax compliance done right.

The rise of digital commerce and international trade, coupled with constantly shifting taxation and reporting obligations imposed by the global patchwork of local, regional, state, and national taxing authorities, has created a tremendously complex and onerous compliance burden for businesses of all sizes. Avalara's mission is to provide solutions for this challenge, allowing companies to focus on their core operations. We provide a leading suite of cloud-based solutions designed to improve accuracy and efficiency by automating the processes of determining taxability, identifying applicable tax rates, determining and collecting taxes, preparing and filing returns, remitting taxes, maintaining tax records, and managing compliance documents.



2,500+

Employees worldwide



13

Offices, in the United States, Europe, South America, and Asia



2004

In operation since 2004.
Founded on Bainbridge Island

Solutions

Avalara's Compliance Cloud delivers transaction tax compliance automation services to businesses of all sizes.



Tax calculation

17.6B+

AvaTax API calls
processed in 2019



Transaction tax returns

2M+

Returns filed
annually

Avalara delivers tax compliance in real-time to more than **30,000** customers with more than **1,000** signed partner integrations designed to link to business applications used for accounting, ERP, e-commerce, POS, recurring billing, and CRM systems.

Management



Scott McFarlane
Co-founder and
Chief Executive Officer



Ross Tennenbaum
Chief Financial
Officer



Amit Mathradas
President and
Chief Operating Officer



Alesia Pinney
EVP and Chief
Legal Officer



Jayme Fishman
EVP, Corporate
Development



Kathleen Weslock
Chief Human
Resources Officer



Danny Fields
EVP and Chief
Technology Officer



Tim Gaylor
Chief Security Officer



Jay Lee
Chief Marketing Officer